



APPENDIX A

MANITOBA CONSULTANT PROFILES

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| <p>Name Stewart Anderson Location Winnipeg, MB Phone # (204) 781-4601 Fax # (204) 474-2625 E-Mail Address Focused.Solutions@shaw.ca Website Address Professional Association Professional Agrologist (P.Ag.), Chartered Financial Advisor (CFA), Certified Agricultural Consultant (CAC), MBA</p> <p>AGRICULTURE EXPERIENCE Years of Agr Experience 25 Years of Farm Financial 19 Areas of Specialization Wealth management - succession and business planning, financial analysis, investment advice, life insurance analysis & strategies, and income tax planning & strategies; Mutual Fund Sales, Investments & Life Insurance; Feasibility analysis & market development</p> <p>Articles Printed Official Language English</p> | <p>Name Terry Betker, P.Ag., CAC, Meyers Norris Penny Location Winnipeg, Manitoba Phone # (204) 775-4531 Fax # (204) 783-8329 E-Mail Address Terry.Betker@mnp.ca Website Address www.mnp.ca Professional Association Manitoba Institute of Agrologists, Canadian Consulting Agrologists Association, Canadian Association of Farm Advisors</p> <p>AGRICULTURE EXPERIENCE Years of Agr Experience 29 Years of Farm Financial 17 Areas of Specialization Consulting to farmers in the area of business management including financial, operational, strategic planning and risk management planning.</p> <p>Articles Printed Official Language English</p> |
| <p>Name Barb Breemersch Location Oak Lake, MB Phone # (204) 855-3268 Fax # (204) 855-3268 E-Mail Address bbreem@mts.net Website Address Professional Association Bach. of Science (Agriculture Economics) Member of Canadian & Manitoba Simmental Association</p> <p>AGRICULTURE EXPERIENCE Years of Agr Experience 20 Years of Farm Financial 13 Areas of Specialization Farm financial analysis, planning, and restructuring for all types of enterprises, specializing in livestock and crop production. Agricultural lender for 13 years.</p> <p>Articles Printed Official Language English</p> | <p>Name Deborah M. Calverly, Certified General Accountant Professional Corporation Location Deloraine, MB Phone # (204) 747-2842 Fax # (204) 747-2856 E-Mail Address debc@inetbiz.ca Website Address Professional Association Certified General Accountants Association of Manitoba, Canadian Association of Farm Advisors, Canadian Federation of Independent Business</p> <p>AGRICULTURE EXPERIENCE Years of Agr Experience 11 Years of Farm Financial 13 Areas of Specialization Significant experience in accounting and income tax - various farm entities. Financial statements, CAIS, business planning. Consultations re: succession, farm sale, structural changes. Farm financial management services.</p> <p>Articles Printed Small Farm Canada Official Language English</p> |

APPENDIX A

MANITOBA CONSULTANT PROFILES

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| <p>Name Karen Cartwright, BGS Location Brandon, MB Phone # (204) 727-0671 Fax # (204) 726-4580 E-Mail Address kcartwright@bdo.ca Website Address www.bdo.ca Professional Association Institute of Chartered Accountants of Manitoba</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 23 Years of Farm Financial 3 Areas of Specialization CAIS, Financial statement and tax preparation Articles Printed Official Language English</p> | <p>Name Andrew DeRuyck Location Pilot Mound, MB Phone # (204) 825-2838 Fax # (204) 825-2903 E-Mail Address andrewd@goinet.ca Website Address Professional Association</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 17 Years of Farm Financial 11 Areas of Specialization 7 years experience as a account manager with FCC and CIBC. 4 years experience with Farm Debt Mediation Service and Manitoba Farm Mediation Board. Developed financial business plans for farms, equipment dealerships and Ag Businesses. Farms 1650 acres and 250 Beef cows and 250 head feedlot, custom seeding, spraying and trucking operation. Articles Printed Official Language English</p> |
| <p>Name Reginald Ellingson Location Swan River, MB Phone # (204) 734-7099 Fax # (204) 734-7098 E-Mail Address rmellingson@mts.net Website Address Professional Association Society of Management Accountants of Manitoba - Certified Management Accountant (CMA)</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 15 Years of Farm Financial 12 Areas of Specialization Taxation, Accounting, Financial Advisory, Software consulting, and Auditing in professional public accounting industry Articles Printed Official Language English</p> | <p>Name Glenn Friesen Location Minnedosa, MB Phone # (204) 867-3341 Fax # (204) 867-5537 E-Mail Address glfriesen@mts.net Website Address Professional Association Canadian Association of Farm Advisors Diploma in Agriculture Canadian Dispute Resolution Corp. Certificate</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 33 - farmed since 1974. Years of Farm Financial 28 - farm mgt instructor & consultant since 1979. Areas of Specialization Farm financial analysis and business planning, farm transfer planning. Emphasizing a practical approach. Articles Printed Official Language English</p> |

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APPENDIX A

MANITOBA CONSULTANT PROFILES

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| <p>Name Jacqueline Gerrard, P. Ag Location Minnedosa, MB Phone # (204) 867-5755 Fax # (204) 867-5755 E-Mail Address gordoni@mts.net Website Address Professional Association Manitoba Institute of Agrologists Canadian Consulting Agrologists Association</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 3 Years of Farm Financial 3 Areas of Specialization Consulting to farmers in the area of farm business management including financial, operational and expansion planning as well as enterprise and cost of production analysis.</p> <p>Articles Printed Official Language English</p> | <p>Name Donald Gibb Location Winnipeg, Manitoba Phone # (204) 275-3216 Fax # (204) 275-3210 E-Mail Address dgibb@npfinance.com Website Address Professional Association Past President - MB Inst. of Agrologists Past President - Canadian Agr Econ. Society Graduate Harvard Agri-Bus Executive Prog. BSA (Hon) & MSc</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 35 Years of Farm Financial 34 Areas of Specialization Banker - production agriculture - 12 years Banker - Int'l Agri-Business - 11 years Banker - Int'l Trade Finance - 8 years Fin Advisor to US Agri-Business - 2 years Agriculture Canada (Financial Services) Prov of MB-Family Farm Protection Act Agr & Fish production & processing Farm Mortgage Loan Origination for MetLife Agricultural Investments 2006-present.</p> <p>Articles Printed Official Language English</p> |
| <p>Name Kevin Gibbons Location Springfield, MB Phone # (204) 782-3107 Fax # (204) 320-9861 E-Mail Address kmgibbons@mts.net Website Address Professional Association</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 10 Years of Farm Financial 6 Areas of Specialization Financial statement preparation, analysis and Planning. CAIS applications, Personal and Corporate Income tax returns and accounting services using AgExpert, QuickBooks and Simply Accounting. Consultations re: Succession, incorporation and farm sales</p> <p>Articles Printed Official Language English</p> | <p>Name Fred Hardy Location Winnipeg, MB Phone # (204) 257-6128 Fax # E-Mail Address jhardy71@hotmail.com Website Address Professional Association Manitoba Institute of Agrologists</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 36 Years of Farm Financial 36 Areas of Specialization Dairy, hogs. Articles Printed Official Language English</p> |

APPENDIX A

MANITOBA CONSULTANT PROFILES

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| <p>Name Cliff Harrison, P.Ag. Location Domain, MB Phone # (204) 736-2613 Fax # (204) 736-4921 E-Mail Address cjh@gninc.ca Website Address Professional Association Manitoba Institute of Agrologists Canadian Consulting Agrologists</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 37 Years of Farm Financial 32 Areas of Specialization Farm Financial Management, Enterprise analysis, Family Farm Business-succession planning; production-grains, oilseeds, special crops, forages, beef and pork. Articles Printed Official Language English</p> | <p>Name David N. Henlisia, C.A., CFP Location Brandon, MB Phone # (204) 571-7671 Fax # (204) 726-1543 E-Mail Address david.henlisia@mnp.ca Website Address www.mnp.ca Professional Association <ul style="list-style-type: none"> • MICA and ICAS - The Manitoba and Saskatchewan Institutes of Chartered Accountants • FPSCC - Financial Planners Standards Council of Canada • CAFA - Canadian Association of Farm Advisors </p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 19 Years of Farm Financial 19 Areas of Specialization Personal and corporate income taxes, majority of client base are farm operations. Personal and corporate financial planning. Net worth, cash-flow and capital budget planning. Succession and Estate planning. Articles Printed Official Language English</p> |
| <p>Name Mel Hume Meyers Norris Penny Location Brandon, Manitoba Phone # (204) 727-0661 Fax # (204) 571-7127 E-Mail Address mel.hume@mnp.ca Website Address www.mnp.ca Professional Association Canadian Association of Farm Advisors</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 30 Years of Farm Financial 12 Areas of Specialization Consulting to primary producers in the area of Government Farm Programs, financial, operational and expansion planning plus enterprise and cost of production analysis. Articles Printed Official Language English</p> | <p>Name Terence T.W. King Location Gimli, Manitoba Phone # (204) 642-5261 Fax # E-Mail Address stking@mts.net Website Address Professional Association Manitoba Institute of Agrologists (MIA)</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 34 Years of Farm Financial 34 Areas of Specialization Farm succession planning, farm business organization, beef marketing, farm taxation, whole farm planning, farm finance, value added and diversification, on and off-farm investments Articles Printed Official Language English</p> |

APPENDIX A

MANITOBA CONSULTANT PROFILES

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| <p>Name Rick Klimack Location Winnipeg, MB Phone # (204) 889-4634 Fax # (204) 895-7307 E-Mail Address raklimack@mts.net Website Address Professional Association Executive member of the Man Institute of Agrologists. Previous Board Member on Man Livestock Manure Management Initiative, and Man Farm Business Management Council.</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 40 Years of Farm Financial 33 Areas of Specialization Agricultural Finance and Farm Management, grains, oilseeds, potatoes, vegetables, special and forage crops, beef, dairy, hogs and poultry. Bison and secondary processing sectors in Agriculture. Farm land and building valuations.</p> <p>Articles Printed Official Language English</p> | <p>Name Carey Knight, CMA, BA Location Knight Accounting Service Hamiota, Rivers, Brandon, MB Phone # (204) 764-2544 Fax # (204) 764-2063 E-Mail Address knightacct@inetbiz.ca Website Address Professional Association Certified Management Accountant Society, Diploma in Business Administration, Assiniboine Community College, Bachelor of Arts, Brandon University</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 30 Years of Farm Financial 30 Areas of Specialization Income Tax Preparation, Financial Statement Preparation, NISA, AIDA, CFIP, CAISP, AG Expert Software, Settler Software.</p> <p>Articles Printed Official Language English</p> |
| <p>Name Stephen Lepper Location Brandon, MB Phone # (204) 727-2420 Fax # E-Mail Address lepper@westman.wave.ca Website Address Professional Association Manitoba Institute of Agrology</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 16 Years of Farm Financial 9 Areas of Specialization Worked for the past 11 years with crop production agriculture 2 years with a credit department of a western Canadian grain company and the other 9 in retail business of a crop inputs supplier.</p> <p>Articles Printed Official Language English</p> | <p>Name Normand Mabon, President, C.N.M. Holdings Inc. Location Notre Dame de Lourdes, MB, R0G 1M0 Phone # (204) 744-2176 Fax # (204) 744-2574 E-Mail Address NPMABON@hotmail.com Website Address Professional Association MIA Manitoba Institute of Agrology Manitoba Canola Growers Association La Societe Historique de Lourdes Manitoba Pork Council</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 28 Years of Farm Financial 25 Areas of Specialization 25 years experience as a Farm Management Specialist with Manitoba Agriculture. Developed financial business plans for numerous enterprises. Farms 850 acres and contract feeds 2000 feeder hogs annually and manages a 200 sow multiplier bam.</p> <p>Articles Printed Official Language Bilingual</p> |

APPENDIX A

MANITOBA CONSULTANT PROFILES

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| <p>Name Murray McCallum Location Brandon, MB Phone # (204) 728-2211 Fax # (204) 725-2398 E-Mail Address murraymc@mts.net Website Address Professional Association Business Admin. Diploma (Accounting) Canadian Association of Farm Advisors, KAP Certificate in Principled Negotiation and Mediation</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 22 Years of Farm Financial 17 Areas of Specialization Farm Financial Management, Financial Analysis, Business and Succession Plans, for all sectors of agriculture. Results oriented Mediation.</p> <p>Articles Printed Official Language English</p> | <p>Name Joe Mulligan, P.Ag., C.A.C. Location Backswath Management Brandon, MB Phone # (204) 725-2400 Fax # (204) 725-2400 E-Mail Address jmull@mts.net Website Address Professional Association Professional Agrologist - Manitoba Institute of Agrologists Certified Agricultural Consultant - Canadian Agrologists Association</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 30 Years of Farm Financial 30 Areas of Specialization Financial reviews; detailed, historical and projected financial statements; enterprise and sensitivity analysis; business planning; inter-generational farm transfer planning; strategic planning; feasibility analysis.</p> <p>Articles Printed Official Language English</p> |
| <p>Name Lise Munro Location Neepawa, MB Phone # (204) 476-2326 Fax # (204) 476-3663 E-Mail Address lise.munro@mnp.ca Website Address www.mnp.ca Professional Association Manitoba Institute of Agrologists (Tech. Ag.)</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 10 Years of Farm Financial 4 Areas of Specialization Consulting to farmers in the area of farm business management including financial, operational and expansion planning. Preparation of financial statements on both a cash and accrual basis.</p> <p>Articles Printed Official Language English</p> | <p>Name Gerald Musey Location Dauphin, MB Phone # (204) 638-6767 Fax # (204) 638-8634 E-Mail Address Gerald.Musey@mnp.ca Website Address www.mnp.ca Professional Association MB Institute of Chartered Accountants; CGA Association of Manitoba</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 28 Years of Farm Financial 25 Areas of Specialization Consulting to farm clients in the areas of financial, marketing and human resources. Services include feasibility studies and business planning for agriculture and Agri-business.</p> <p>Articles Printed Official Language English</p> |

APPENDIX A

MANITOBA CONSULTANT PROFILES

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| <p>Name Hellar E. Nakonechny, BSc, CA, CFP Location Carman, MB Phone # (204) 745-2061 Fax # (204) 745-6322 E-Mail Address hellar@nakandpow.com Website Address Professional Association Chartered Accountant, CA; Certified Financial Planner, CFP; Canadian Association of Farm Advisors, CAFA</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 8 Years of Farm Financial 27 Areas of Specialization Set-up of manual or computerized accounting system, farm financial statements on a cash basis & estimated accrual, personal tax returns, NISA, CFIP, CAIS, tax & retirement planning, farm succession planning</p> <p>Articles Printed Official Language English</p> | <p>Name Eric Olson, P.Ag., CAC Location Winnipeg, Manitoba Phone # (204) 775-4531 Fax # (204) 783-8329 E-Mail Address Eric.Olson@mnp.ca Website Address www.mnp.ca Professional Association Manitoba Institute of Agrologists Certified Consulting Agrologist with the Canadian Consulting Agrologist Association</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 18 Years of Farm Financial 14 Areas of Specialization Consulting to farm clients in the areas of financial, marketing and human resources. Services include feasibility studies and business planning for agriculture and Agri-business.</p> <p>Articles Printed Official Language English</p> |
| <p>Name Harold Reid Location Russell, MB Phone # (204) 773-2106 Fax # (204) 773-3410 E-Mail Address sensus@mts.net Website Address Professional Association</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 25 Years of Farm Financial 25 Areas of Specialization I am a Chartered Accountant and a farmer. I have been a CA for 25 years and have a broad area of expertise in preparing financial statements, auditing, consulting and reviewing documents.</p> <p>Articles Printed Official Language English</p> | <p>Name Kathy Routledge Location Lenore, MB Phone # (204) 838-2210 Fax # (204) 838-2157 E-Mail Address krouledge@rfnw.com Website Address Professional Association</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 25 Years of Farm Financial 7 Areas of Specialization Farm Financial Management and Financial Analysis</p> <p>Articles Printed Official Language English</p> |

APPENDIX A

MANITOBA CONSULTANT PROFILES

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| <p>Name Carole A. Slater Location Inwood, Manitoba Phone # (204) 278-3591 Fax # (204) 278-3591 E-Mail Address caslater@mts.net Website Address Professional Association</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 32 Years of Farm Financial 18 Areas of Specialization As a cow/calf producer with experience in the ag banking industry, specialization includes financial preparation and analysis in beef production, primarily cow/calf and yearling, forage production, dairy, PMU, hog, grain.</p> <p>Articles Printed Official Language English</p> | <p>Name Jonathan Small Location Regina, SK Phone # (306) 790-7913 Fax # (306) 790-7990 E-Mail Address Jonathan.small@mnp.ca Website Address www.mnp.ca Professional Association CAFA, SIA</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 22 Years of Farm Financial 17 Areas of Specialization Farm Management Consulting. Articles Printed Several (all UK) Official Language English</p> |
| <p>Name Tere Stykalo Location Dauphin, MB Phone # (204) 638-6767 Fax # (204) 638-8634 E-Mail Address Tere.Stykalo@mnp.ca Website Address www.mnp.ca Professional Association Certified General Accountant; Canadian Association of Farm Advisors</p> <p>AGRICULTURE EXPERIENCE</p> <p>Years of Agr Experience 25 Years of Farm Financial 8 Areas of Specialization Agricultural advisor for succession, tax, financing proposals, financial statement preparation and analysis for individuals, corporations, and partnerships.</p> <p>Articles Printed Official Language English</p> | |

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